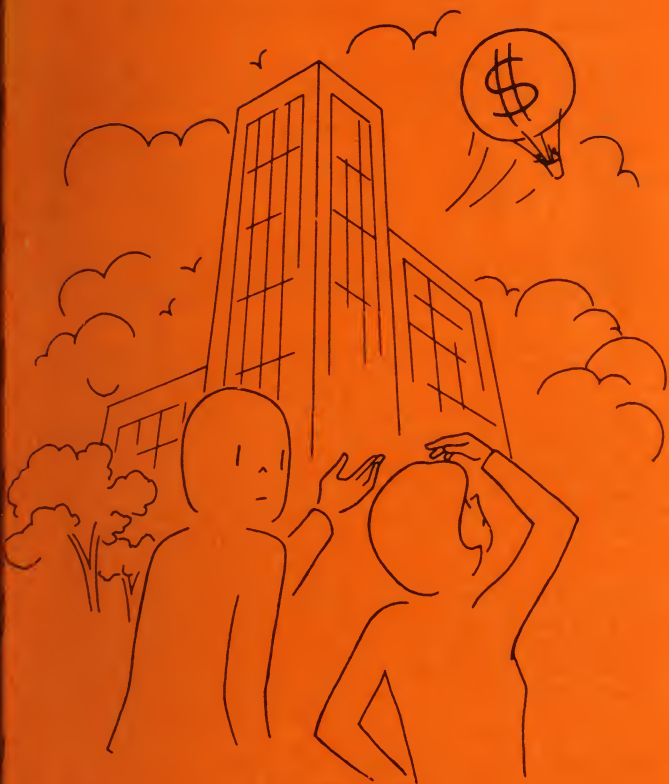


The RISING COST OF HEALTH CARE

AND WHAT YOU CAN DO



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Where does your **HEALTH CARE DOLLAR GO** ?



In 1982, almost 1 of every 10 dollars spent by Americans was for health care -- a total of \$321 billion. That's about \$1,361 for every person. **WHERE DID THAT MONEY GO?**



42¢ HOSPITAL CARE

(includes all inpatient and outpatient care in public and private hospitals, all services and supplies provided by hospitals.)

19¢ PHYSICIANS' SERVICES

(includes all services and supplies in physician's office, physician's services in hospital, lab tests ordered by physician.)

8¢ NURSING HOME CARE

(includes services in skilled nursing facilities, intermediate care facilities and personal care homes providing nursing care.)

20¢ OTHER PERSONAL HEALTH CARE

(includes drugs, medical sundries, dentists' services, eyeglasses, orthopedic equipment and home health care.)

11¢ OTHER HEALTH SPENDING

(includes operation of public and private insurance programs, public health programs, research, and construction of medical facilities.)

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Why are **HEALTH CARE COSTS RISING** ?

The cost of health care is increasing rapidly. In 1982, total health spending rose 12%, compared to a 3.9% increase in the overall economy.

Health care is costing you more for **5 BASIC REASONS:**



INFLATION

Rising costs have hit physicians and hospitals as hard as everyone else. For example --

STAFF EXPENSES

Salaries for a physician's staff (nurses, lab technicians, etc.) have gone up to keep pace with the rising cost of living.



SUPPLY PRICES

Medical supplies have to be top quality. Costs for these supplies have doubled (in some cases, tripled) over the past few years.



UTILITY COSTS

The cost of heat, light and water has doubled in the last 5 years. Health care providers must also pay these higher utility costs.



2

GREATER USE OF SERVICES



Because they are covered under Medicare, Medicaid and private health insurance plans, many more people can afford to use the services of physicians, hospitals and nursing homes.

HOSPITAL CARE

In 1982, the cost of hospital care was \$136 billion -- a total of 42% of total personal health care spending.

3

MORE ELDERLY



The number of people age 65 and over grew by almost 50% between 1967 and 1981 -- from 19.5 million to 29 million. And the elderly, especially those over 75, use more health care services than younger people.

For example: The hospital admissions rate for the elderly is 3 times that of the rest of the population.



4

ADVANCED TECHNOLOGY

New, better equipment helps save lives -- but it's very expensive. For example --



CT SCANNERS

A computerized X-ray is often the only way to detect causes of certain health problems. A complete facility can cost hundreds of thousands of dollars.



CARDIAC CARE UNITS

These utilize sophisticated equipment and are expensive both to set up and to operate.

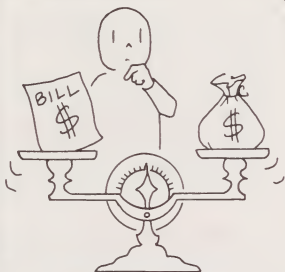


5

PAYMENT BASED ON COST

MEDICARE, MEDICAID AND MOST PRIVATE INSURANCE PLANS

pay for care on the basis of cost. Providers send in bills and the insurers pay them, up to certain limits. Such a system does not encourage efficiency. Inefficient providers of health care are paid the same as efficient providers.



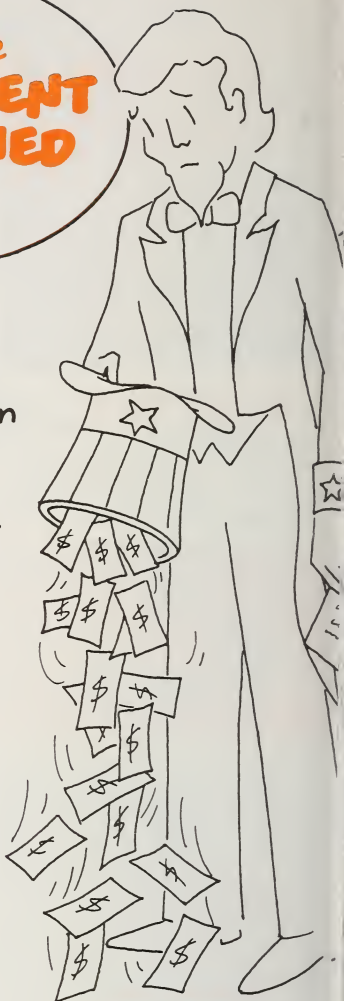
THE CURRENT INSURANCE STRUCTURE

also adds to health care costs because it encourages the use of more expensive inpatient facilities and the overuse of tests and procedures.

Why is the **GOVERNMENT** **CONCERNED** ?

Federal health care spending increased from \$3.6 billion in 1965 to \$84.2 billion in 1982 -- most of which represents payments under the Medicare and Medicaid programs.

- The \$84 billion budget for these programs in 1982 was exceeded only by the Defense Department and the Social Security Administration.
- Medicare and Medicaid pay for 29% of the nation's personal health care expenses, and cover about 50 million Americans.



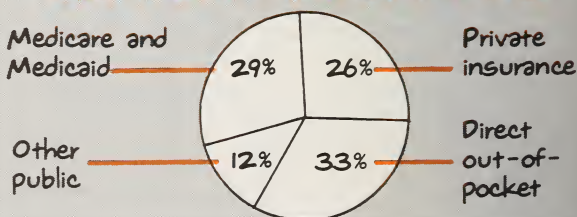
MEDICARE

- In 1982, \$52 billion in federal money.
- Covers the elderly, disabled and persons with severe kidney disease.

MEDICAID

- In 1982, \$29.8 billion in federal and state funds.
- Covers the poor.

PERSONAL HEALTH CARE SPENDING



What is the
GOVERNMENT DOING
about rising health care costs
?

**THE FEDERAL GOVERNMENT
IS DOING ITS PART**
to keep the cost of health care
down, including:

**CONTROLLING
WASTE,**

fraud and abuse in
its programs

**SIMPLIFYING
PROCEDURES**

that providers must
follow under Medi-
care and Medicaid



Rather than decreasing benefits
access to care, the government
**CONTROL COSTS THROUGH
THE HEALTH CARE SYSTEM.**

**INCREASED
COMPETITION**

Some economists believe that if consumers are more sensitive to costs and to alternate ways of obtaining care, they will use fewer services -- and will get them from providers with the lowest prices. In this way, providers will be encouraged to be more competitive and efficient.

**PROSPECTIVE
PAYMENT**

Under a "prospective payment" system, the government now determines in advance how much it will pay hospitals for a particular service under Medicare. A hospital providing the service for less than the set rate gets to keep part of the savings.

WHAT
can I do
?

You can
to

1 TRY TO STAY HEALTHY

DON'T SMOKE

Smokers have a 70% greater chance of heart attack than non-smokers. They are also more likely to get lung cancer, emphysema and bronchitis.



WATCH YOUR WEIGHT

Eat balanced meals, but don't overdo. Overweight can cause high blood pressure and is harmful to the heart and circulatory system.



GET ENOUGH REST

Too little sleep lowers the body's natural immunities and increases the chance of illness.



EXERCISE REGULARLY

Too little exercise can cause heart and other problems.



DON'T DRINK TOO MUCH

Excessive drinking can cause heart damage, malnutrition, cirrhosis of the liver and emotional problems.



USE SEAT BELTS

They could save thousands of injuries -- and thousands of lives -- if used consistently.



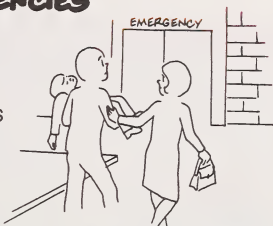
Take **2 BASIC ACTIONS**
help cut the high cost
of health care --



2 USE HEALTH SERVICES WISELY

USE EMERGENCY ROOMS ONLY FOR EMERGENCIES

It often costs twice as much to treat you in the emergency room as it would in your physician's office. Unless it's really an emergency, wait to see your physician.



KEEP HOSPITAL STAYS SHORT

Don't ask to stay an "extra" day in order to rest. Recovery at home is cheaper and often just as beneficial.



USE OUTPATIENT SERVICES

Many medical procedures can be done just as easily, as safely, and at less cost, on an outpatient basis.



USE HEALTH INSURANCE CAREFULLY

Don't insist on treatment just because you have health insurance. Unnecessary use of services will result in higher premiums for everyone. Consider using a Health Maintenance Organization (HMO). These stress preventive care, which can help keep medical costs down.

MAKE WISE USE OF PHYSICIAN'S SERVICES

Choose a personal physician, and see him or her first if you have a problem. Your personal physician will recommend a specialist, if needed. Don't be afraid to discuss fees.

Soo--

You can help keep
**HEALTH CARE
COSTS DOWN!**

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- **MAINTAIN** your good health.
- **SPEND** your health care dollars wisely.



Meanwhile, the government is trying to find ways to reduce health care costs -- without cutting your benefits and eligibility.

DO YOUR PART, TOO!

